Essen, July 2024



# Fact sheet H2UB

H2UB is **Europe's leading Open Innovation Platform** for the **whole hydrogen value chain**. We collaborate with the brightest entrepreneurs, corporate innovators and investors to reach the common goal: **Net Zero**.

Hydrogen and its derivatives are key to decarbonize hard-to-abate sectors – and beyond. But state-of-the-art technology is far from perfect. That is why we have built a European ecosystem of start-ups, corporates and investors, enabling them to push the boundaries of hydrogen technology to the next level. Tailor-made acceleration programs, thought-leading market intelligence and engaging events are our key activities to support this.

## Tailor-made acceleration programs

Our programs are tailored to the needs of start-ups, entrepreneurs, and corporate innovators to deliver maximum value. In the **H2UB SPRINT**, we support teams from Seed to Series A in finding their next customer and/or investor. There, high-level business and industry mentoring on an individual basis is key. While start-ups gain insight into corporate needs, knowledge and decision-making, their mentors get in touch with breakthrough technology and the people behind it.

Our track record: In five batches, we have accelerated 23 teams from 8 different European countries. These teams have raised around €150 million euros in external funding and achieved a market valuation of over €320 million euros.

By participating in the programs, H2 start-ups become part of the #HYDROVERSE and receive ongoing support from us – through events, introductions and matchmaking.

#### H2 market intelligence and scouting services

For our corporate partners, we scout, source, select, and support start-ups to deliver innovative solutions to decarbonize business operations and maximize efficiency, while investing in future hydrogen champions.

Through our ecosystem, we have exclusive access to validated information on more than 150 H2 start-ups, which we combine with information from our partner database, Net Zero Insights. On this basis, we provide insights into technology funding trends, our start-ups and the investors behind them, as well as the overall market trends, which we share with our partners on a quarterly basis in the "H2UB market intelligence report".



Our study "<u>Venture funding of hydrogen start-ups</u>" was the pilot product for this service. It has been downloaded over 400 times by high profile investors, corporates and start-ups in the hydrogen and energy sector.

#### Leading events: meet hydrogen innovators and thought leaders

The <u>HYDROVERSE CONVENTION</u> is the largest hydrogen innovation event in Europe. It focuses on start-up innovation, venture building, implementation of innovative hydrogen technologies, financing and funding, recruitment, and more.

We also organize delegation tours to world leading H2 events, trade show participation for start-ups, and networking events for our community.

H2UB is co-funded until 2026 by the Ministry of Economic Affairs, Industry, Climate Action and Energy of the State of North Rhine-Westphalia and supported by numerous companies and institutions.

Join the #HYDROVERSE!

### H2UB at a glance

Employees:	11
Location:	Essen
Year of foundation:	2021
Management:	Uwe Kerkmann, CEO
	Achmed Junusov, COO
Start-ups in the ecosystem:	150
Start-ups accelerated:	23
Money raised by start-ups:	€148M+



# **Our Shareholders & Partners**



## Shareholders of H2UB:

- OGE
- RAG-Stiftung
- TÜV Süd
- DLR

# Partners of H2UB:

- CGI
- Digital Campus Zollverein
- DILO
- Dräger
- Essener Wirtschaftsförderungsgesellschaft (Essen Economic Development Agency)
- MSA
- P3
- RWE
- Uniper
- Vorwerk
- Westenergie



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